

SBE TODAY

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DIVERSITY IN ACTION - Published by SBE, certified SBE/DBE/MBE

San Francisco Anchor Institution Trains Residents to EXCEL in the Workplace



How it Works: EXCEL prepares low-income, unemployed participants with low basic skills and other employment barriers for career path jobs in the health care sector. UCSF and JVS work together to develop the curriculum, thereby ensuring that residents are trained for the skills in highest demand. The program includes training in computers, customer service, reading and writing, math, financial literacy, and additional soft skills—all of which are contextualized specifically for UCSF's environment.

After 10 weeks of in-classroom training, participants are placed in 4-month paid internships at UCSF. EXCEL interns work 32 hours per week, Monday-Thursday and earn \$15.67/hour. Interns then return to JVS on Fridays for reinforcement training with their job coaches. Fridays also serve as an opportunity to learn from peers. UCSF provides EXCEL interns with work experience and exposure to UCSF's performance standards, attendance requirements and evolving technology. EXCEL internships prepare participants for full-time work as MAAs, which pay an average wage of over \$38,000 annually in the Bay Area. At the end of the program, EXCEL

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SMALL BUSINESS EXCHANGE

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Objective: There are many ways for anchor institutions to involve their local communities—from purchasing real estate to using local businesses as suppliers. This case study looks at how one anchor, the University of California San Francisco, has partnered with a local nonprofit to serve as a workforce developer by training local, low-income residents for well-paying administrative jobs at the university.

Main Topic: Anchor Institutions

Sub Topic: Workforce Development

Sub-Sub Topic: Health Care

Geography: San Francisco, California

Major Participants: University of California San Francisco (UCSF), Jewish Vocational Services (JVS), San Francisco Office of Economic and Workforce Development (OEWD) and the San Francisco Human

Service Agency (HSA)

Background: Since 1998, JVS has partnered with UCSF to train community residents for jobs at UCSF, the city's second largest employer. In 2010, JVS and UCSF saw a need to increase the skills and employability of residents in the communities directly surrounding UCSF, many of whom experience disproportionately high poverty and unemployment rates. In response, JVS and UCSF revived a then-outdated program: EXCEL (Excellence through Community Engagement and Learning), this time with a particular focus on training residents for administrative employment in the medical field. The field is growing in the Bay Area and there is a need for trained Medical Administrative Assistants (MAAs); demand for MAAs was expected to grow 24% between 2008 and 2018, representing the addition of 11,900 jobs to California's workforce.

REQUESTS FOR BIDS & SUB-BIDS

Request for Sub Bids From Qualified
DVBE Subcontractors/Suppliers

**Classroom / Office Furniture & Equipment
Project No.: WHMS**

**Location: San Anselmo, California
Bid Date: September 3, 2013 @ 4:00 PM**

VIRCO Inc.



2027 Harpers Way
Torrance, CA 90501
(800) 448-4726 • Fax (800) 449-7804
Contact: **Debbie Stottler** Ext. 420
AEOE

Request for Sub Bids From Qualified
DVBE Subcontractors/Suppliers

**Classroom / Office Furniture & Equipment
Project No.: 13-14-01PU**

**Location: Jurupa Valley, California
Bid Date: September 5, 2013 @ 10:00 AM**

VIRCO Inc.



2027 Harpers Way
Torrance, CA 90501
(800) 448-4726 • Fax (800) 449-7804
Contact: **Debbie Stottler** Ext. 420
AEOE

Seeking D/DV/M/S/VS/WBE (Disadvantaged, Disabled Veteran, Minority, Small, Very Small, and Woman Business Enterprises) subcontractors and suppliers for

**San Vicente Marina Facilities, Specification 594
- San Diego County Water Authority**

**Project Location: North end of Moreno Ave.,
Lakeside, CA in San Diego County
Bid Date: September 11, 2013**

Trades: Site grading, shoreline stabilization, pump stations, concession buildings, office building, drainage pipe, water tank, water pipe, sanitary sewer pipe, boat ramp concrete, floating docks, ADA compliant wheelchair lift, asphalt concrete paving, PCC paving, storm drain channels, bio-retention facilities, inlet filters, drainage facilities, selective demolition, fire sprinklers, landscaping, irrigation, habitat restoration, curbs, gutters, sidewalk, retaining walls, fencing, park amenities, shade structure, signage and striping, signal intersection, electrical, communications, foundation grouting, monitoring wells.

Police Construction, Inc.

591 Camino De La Reina, San Diego, CA 92108
Phone: 619-814-3700 • Fax: 619-814-3770
Contact: **Arinda Cale** • E-mail: acale@police.com

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SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Replace and Widen Genesee Bridge at Route 5

District 11 on Route 5

Contract No.: 110223U4

DBE Goal: 8 %

Bid Date: September 12, 2013 - 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:

Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Plane Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Soil Nail, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joint, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Structure Concrete (Box Culvert), Minor Concrete, Shotcrete, Treat Bridge Deck, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish & Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Pipe Handrail, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station) Closed Circuit TV System, Ramp Metering System, Slope Inclinator, Landscape and Irrigation

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449

Email: joe.sidor@skanska.com

Sub Bids Requested From Qualified DBE and
UDBE Subcontractors & Suppliers for

**City of Citrus Heights - Auburn Blvd.
Complete Streets Revitalization Project -
Segment III**

**Location: Citrus Heights, CA
Bid Date: September 3, 2013 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: construction staking; SWPPP; traffic control; clearing & grubbing; tree removal; landscape & irrigation; striping & signs; electrical & traffic signals; slurry seal; minor concrete; masonry retaining walls; handrailing; trucking; decorative sidewalk (imprinted aggregate reinforced preformed thermoplastic system).

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans & specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: **Robert Herrera**

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REQUESTS FOR BIDS & SUB-BIDS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers
City of Lincoln Wastewater Treatment and Reclamation Facility Expansion
Contract No.: 184030298

Encouraged DBE/MBE/WBE/HUB Certified Firm Participation

Bid Date: September 10, 2013 – 2:00 PM

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors as well as certified companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view/purchase at the following locations:

- Skanska USA Civil Office, located at 1995 Agua Mansa Rd., Riverside, CA 92509
- Stantec Consulting Services Inc., located at: 3875 Atherton Rd, Rocklin, CA 95765
- For Purchase: ARC Sacramento PlanWell. Please call 916-443-1322

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:

Materials: Construction Area Signs, Utility Line Marking, Watering and Water Development, Corrugated Metal Pipe Culvert, Landscape Rock, Structural Steel, Structural Aluminum, Grating, Treads, Floor Plates, Metal Framing, Steel Platforms, Mechanical Identifying Devices, Bio filter Media Replacement, Fiberglass Launder Covers, FRP Weirs and Baffles, Polyethylene Storage Tanks, Davit Cranes, Seismic Equipment Restraints, Seismic Piping Restraints, Temporary Railing, Erosion Control, Fiber Rolls, Class 2 Base, Joint Seal, Plastic Pipe, Reinforced Concrete Pipe, Welded Steel Pipe, Alternative Flared End Section, Misc Metal, Misc Iron and Steel

Works scopes: Survey, Quality Control and Testing, Pipe Chlorination, Pipe Testing, System Startup and Testing, System Training, Clear and Grub, Fence Removal, Excavation Dewatering, Structure Excavation and Backfill, Trenching and Backfill, Storm Water Pollution Plan, Hydroseed, Sheeting and Shoring, Chain Link Fence, Hot Mix AC Paving, Cast in Place Manhole Bases, Minor Concrete Structures, Concrete Saw cutting, Pipe Railing, Overhead Coiling Doors, Painting and Finishing, Mechanical Process Equipment Installation, Pre Engineered Metal Building and Canopy, Cathodic Protection of Underground Pipe, Process Piping, Process Electrical Systems, Site Lighting, Instrumentation and Controls, Thermoplastic Pavement Marking.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: daniel.hawley@skanska.com



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 •
 Fax: 415-883-7529

Contact: Kathy Rowen or Adrienne Lewis •
bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM LOCAL
 SUBCONTRACTORS & SUPPLIERS,
 CERTIFIED DVBE, LBE, SBE, MBE, WBE, DBE
 & ALL SUBCONTRACTORS &
 SUPPLIERS FOR ALL

EL CERRITO HIGH SCHOOL STADIUM
WEST CONTRA COSTA UNIFIED SCHOOL DISTRICT
EL CERRITO, CA

BID DATE: SEPTEMBER 18, 2013 AT 2:00 PM
ESTIMATE: \$11,600,000.00

Trades needed but not limited to: Hazmat, demolition, earthwork, paving, underground, drilled piers, landscape, irrigation synthetic turf, chain link and ornamental metal fences and gates, concrete, masonry, structural steel, steel decking, railings, grating and floor plates, casework, waterproofing, insulation, built-up and metal roofing, steel doors and frames, overhead coiling doors, aluminum windows, glazing, skylights, hardware, translucent wall and roof assemblies, metal stud framing, plaster, gypsum board, ceramic tile floor and wall, acoustical ceilings, epoxy-chip flooring, painting and anti-graffiti coating, tackable wallboard systems, toilet compartments and accessories, wall louvers, flagpoles, signage, lockers, food service equipment, floor mats, roller shades, telescoping bleachers, permanent grandstands, fire alarm system, HVAC, plumbing, electrical, and technology.

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders Inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are willing to discuss breaking down bid items into economically feasible units for
 LBE, DVBE, SBE, MBE, WBE, DBE participation

This project has a Project Labor Agreement (PLA),
 all contractors will need

To be union signatory or agree to sign a one project agreement

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Current and On-going procurement opportunities for the Expo II Project are Available through the project procurement website:

<https://partners.myskanska.com/usa/clients/buildexpo/Expo2/Outreach/Lists/Bidding%20Opportunities/Bids%20Due.aspx>

Bid Packages Currently available are:

Signage & graphics,
Flatwork – City of LA, AC Paving, Floor & Wall tile,
Bike Racks/Lockers, Permanent Striping & signs

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Christine Burton at 310-500-1466**. SBE and DBE certified firms are encouraged to participate.

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Hunters Point Shipyard Opportunity to Provide Architectural Consulting Services

HPS Development Co, LP is requesting qualified, interested Companies to respond to a public request for proposals through the Successor Agency to the Redevelopment Agency of the City and County of San Francisco.

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7066>

Proposals must be submitted by
September 6, 2013.

REQUESTS FOR BIDS & SUB-BIDS



SWINERTON BUILDERS

Requesting sub bids from all qualified subcontractors, material suppliers and trucking firms including Small Businesses Concerns, Small Disadvantaged Business, Woman-Owned Small Business, Service- Disabled Veteran Small Business, Hub Zone Small Business, and Veteran Small Business.

PROJECT INFO:

Project Name: JPL West Arroyo Design Parking Structure

Bid Package: Striping, Masonry, Structural Steel/Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation, Concrete Ready Mix, Lumber, Concrete Pumping, and Concrete Finishing.
Pasadena, CA 91109

BID DATES

September 13th, 2013 at 2:00 P.M. Lumber, Concrete ready- mix, Concrete Pumping, Concrete finishing.

September 24th, 2013 at 2:00 P.M. all other bids will be due (Striping, Masonry, Structural Steel/ Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation)

OUTREACH GOALS:

Outreach goals for all types of Business Concerns 46%, Small Business Concerns 25%, Small Disadvantage Business 4%, Woman Owned Small Business 6%, Service Disable Veteran Small Business 3%, Veteran Small Business Concerns 5%, Hub Zone Small Business Concerns 3%

DESCRIPTION:

The project is a five level parking structure that consists of on and above grade, cast in place and post tensioned concrete structure, three elevators and stair shafts.

Swinerton Builders is seeking qualified contractors for the following trades:

Striping, Masonry, Structural Steel/Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation, Concrete Ready Mix, Lumber, Concrete Pumping, and Concrete Finishing.

All subcontractors will be required to provide one hundred percent 100% performance and payment bonds from US Treasury listed Surety. Premium cost to be included in a separate line item.

Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. Please contact Charles "Rick" Moore at 415.984.1289.

BID DOCS:

Plans and specifications are available for review and take off at Swinerton's LA Office located at 865 S. Figueroa Street Suite 3000 Los Angeles, CA 90017 or online via www.smartbidnet.com. Should you have any questions, please contact Nancy Figueroa at nfigueroa@swinerton.com or 213.869.3400.

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Seeking Qualified MBE, DBE, WBE
Subcontractors

East Bay Municipal Utility District, 2014-2015 Engineering Consultant Roster

Project Location: Alameda, Contra Costa, San Joaquin, Calaveras, and Amador Counties

Bid Date: September 13, 2013

Response Date: September 9, 2013

Trades: Structural/Seismic Engineering, Surveying, Electrical Engineering, Geotechnical Engineering, Mechanical Engineering, Biological Sciences/Applied Sciences, Hazardous Materials Handling, CEQA, NEPA, Environmental Support Studies

RMC Water and Environment

2001 N. Main Street, Suite 400 • Walnut Creek, CA 94596

Contact: Sandy Bailey • sbailey@rmcwater.com

Phone: 925.627.4135 • Fax: 925.627.4101

Interested companies should email a brief statement of qualifications to sbailey@rmcwater.com

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

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San Francisco Anchor Institution Trains Residents to EXCEL in the Workplace

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participants are eligible for permanent, full-time administrative employment within UCSF.

JVS ensures that clients receive training and support necessary to progress professionally towards self-sufficiency. OEWD provides funding support, while HSA provides referrals, case management and wage subsidies for the internship component.

Results for Local Economy: JVS measures results of the EXCEL program in four ways: 1) Number of enrolled participants; 2) Job placement; 3) Wage advancement; and 4) Skills gained.

In 2011, JVS enrolled 19 low-income individuals in EXCEL, with 95% of participants completing their UCSF internship. By June 2012, all 18 of those who completed the program were employed at UCSF—16 through temp contracts and two who had secured permanent positions. During their internships, all EXCEL participants earned \$15.75/hour, and then placement wages were anywhere between \$16-22/hour. Last year, 98% of EXCEL students surveyed said they had gained new skills in the classroom and through the computer training.

Remaining Challenges: Funding continues to be a significant challenge for the EXCEL program. The paid internship component is vital to the program's success; it is a major motivating factor for participants. The internships provide on-the-job training while teaching participants about workplace norms. At the same time, internships help to familiarize UCSF with the interns—studies have indicated that employers are more likely to hire someone with whom they have a preexisting relationship verses otherwise.

Scaling has also been a challenge. Though there is incredible demand for the program, there are limits within UCSF for open positions. Funding constraints prevent JVS from replicating this successful and established model with other local employers.

Lessons Learned: For a majority of the EXCEL participants, the 10-week classroom was very difficult. It was a challenge to keep participants engaged from 9am to 4pm each day and to help them maintain momentum while preparing for their paid internship. For many clients, the time management required of them was a new skill that needed to be practiced. Of course, the time management and organization skills required during the training helped prepare participants for their UCSF internships. After noticing this challenge with the first cohort, JVS incorporated strategies to help interns in the second cohort make professional skill gains to succeed in UCSF's fast-paced and demanding environment.

It has also been imperative that UCSF help design the curriculum. As an example, past supervisors indicated that more intensive technology skills training would be useful and JVS ramped up that portion of the curriculum. This approach ensures that JVS is training clients to the computer skill standards required by UCSF, and helping individuals to become job ready in a practical and measurable way.

Source: © 2013 Initiative for a Competitive Inner City